



Hagelunie:
Your partner in risk management



Hagelunie is a horticultural insurer that offers a range of products to greenhouse horticulture businesses across Europe. It works in close cooperation with local construction companies and suppliers and is closely involved in innovations and developments in greenhouse horticulture. Hagelunie's core commitment is to provide greenhouse horticulture companies with optimum advice and support with a view to ensuring the continuity of their business operations.



As an insurer, we have vast knowledge of risks in the greenhouse horticulture sector. We are pleased to apply this knowledge to advise glasshouse growers on how they can control these risks most effectively. Hagelunie's advisory role also goes far beyond only offering suitable insurance.

Hagelunie:

- Brings more than 100 years of experience as an insurer in the greenhouse horticulture sector
- Is a division of Achmea, the Netherlands' largest insurance company
- Is involved in innovations and developments in greenhouse horticulture
- Has extensive knowledge of risks in greenhouse horticulture
- Has a large network of suppliers and experts dedicated to the UK
- Gives technical support and advice with new glasshouse projects
- Ensures business operations can be resumed quickly after damage

Risks in the greenhouse horticulture sector

Hagelunie focuses on preventing damage with respect to both existing situations and new construction and investments, which is often the perfect time to take and

implement preventive measures. Introducing preventive measures affects the horticultural company's client's risk profile. A good risk profile is important for your business continuity. And what's more, less risk calls for an attractive and appropriate premium.



Louis Vrieze, Horticulture Specialist at Hagelunie:

'We are involved in innovations and developments in greenhouse horticulture so that we can optimally advise our clients on controlling risks. We recently advised a client who was planning to build a new greenhouse to strengthen the greenhouse roof with tempered glass at a number of key points. As a result this client was able to gain a stronger greenhouse for a small added price.'

'We obviously take the client's wishes into account in our advice. In the case of new construction for example, our advice extends to matters such as sufficient luminous efficacy, mechanisation, combined heat power installations and a good price/quality ratio.'

Hagelunie: Your partner in risk management



Phil Pearson
APS Salads:

'Hagelunie have worked closely with APS Salads, during the development of our new facilities at Europa Nurseries in Kent.'

'As we have confidence in the technical expertise of Hagelunie to understand the complexities of our industry, their role has been an important part of our success. Indeed I have lent on Hagelunie for support in all areas from challenging the design, to supporting our infrastructure work.'

We have a close, open, working relationship with Hagelunie, which allows us to ensure that we take care of all aspects of our business, giving me a good night's sleep each night.'

Going beyond just insurance

Hagelunie regularly visits clients at their company premises. The focus of these visits is not on insurance, but on risk management. Which risks does a specific greenhouse horticulture company have and what has the company done to reduce these risks? Or: What else can the company do to lower these risks? Based on our network and knowledge, Hagelunie provides a helping hand to assist you in the process of optimally charting and controlling your risks.

Appropriate insurance

We know your company because we visit your premises on a regular basis. This is why we are also able to provide you with a guarantee against underinsurance for buildings and greenhouses. Regular company visits and our extensive contacts with local horticultural companies and institutions help make it possible for Hagelunie to align its insurance products to current developments in the greenhouse horticulture sector in the UK. Hagelunie ensures full coverage of your crops in the greenhouse in order to absorb fluctuations in annual revenue. Hagelunie works with Pounds Sterling and Euros in order to avoid the currency risk.

- Guarantee against underinsurance for buildings and greenhouses
- Modern insurance aligned to the latest developments in the agricultural sector in the UK

Rapid response in the event of damage

Insurance 'proves' its worth when there is damage. The related focus is on repairing damage as quickly as possible. Loss adjusters are on location within 24 hours to help you limit the damage. And to ensure that your company can resume business operations as soon as possible. In the case of covered damage, Hagelunie provides advanced solutions immediately if necessary, sometimes even the same day. Hagelunie can engage its local network of business contacts in order to clear debris and to repair the damage quickly and professionally. This means the grower does not have to face the situation alone.

- Excellent network of suppliers (greenhouse builders and clearing teams)
- Professional loss adjustment in cooperation with local experienced specialist adjusters
- Streamlined financial settlement (quick advances in order to safeguard business continuity and cash flow)

Contact

For more information about Hagelunie, please visit
www.hagelunie.co.uk or contact:

The Hagelunie Desk: +31 715689977
Kevin Robinson: 07770 665078
kr.ltd@btinternet.com

Commercial register nr. 27081225 The Hague, The Netherlands.
Hagelunie is part of Achmea.